pbsinternational

PBS International Part-time Communications and Sales Administrator

16 hours per week over a minimum of 3 days £23,500 pro rata

About PBS International:

PBS International Ltd is an export-oriented business with a niche focus. The company develops, manufactures, and sells pollination control bags and tents used by plant breeders and seed producers in more than 30 countries around the world.

Job Purpose

The role will provide administrative support for sales and communications activities within the company in line with the sales and marketing strategies.

Key Responsibilities:

Social media

- Scheduling social media posts
- Collating social media analytics and reporting back findings to the team.

Sales

- Maintaining and updating our CRM system.
- Using the CRM and customer enquiries systems to compile lists based on the type of business, location, or products.

Communications

- Corresponding with our outsourced marketing agencies.
- Undertake market research activities to produce overviews of prospective customers and the communication/ social media channels they use.

General

 Assist the Business Development Manager with planning, organizing, and reporting on sales and marketing campaigns.

Core Requirements

- Excellent written and spoken English.
- Excellent organisational skills and attention to detail.
- Numeracy & competency with Excel/spreadsheets.
- Familiarity with social media platforms.
- Competent in the use of Microsoft Office.
- Previous experience in an administration role.
- Ability to collate and present information from databases.

This job description is not exhaustive. In a small business it is expected that from time to time the requirements of the job will change to meet the needs of the business.

It would suit someone who is:

- Interested in horticulture, agriculture, or science.
- Collaborative
- Resourceful
- A team player willing to 'muck in' to get work done, even if not formally part of their job spec.

For further information about the post please contact Caroline email caroline.wilcock@pbsinternational.com or call: 07879620756.

To apply for the position please send a CV and cover letter to sales@PBSinternational.com.